

Executive Search Services

Finding the right CFO starts with asking the right questions ... *before* you start to search.

Our search professionals know the key to finding the right full-time financial executive for your nonprofit or social enterprise begins with a deep understanding of what you really need. So while most search firms focus on collecting resumes, we focus on collecting information — the kind of “under the radar” details that ultimately result in finding the best candidates with the most appropriate skill sets and personality types for your organization.

By digging deeper to assess your needs and your candidates, our Executive Search team delivers unparalleled results.

At Beyond the Bottom Line, we understand you need qualified, strategic, motivated leaders to run your financial operations because that’s exactly what our interim and outsourced CFOs have been providing our clients since 1998.

We also know what it’s like to sit in your chair, on the hiring side of the desk. Our executive search team has years of first-hand experience hiring corporate staff.

Add to that a dozen years of top-notch recruitment experience and Beyond the Bottom Line offers a unique, exceptionally well-rounded search team that knows what to ask, who to ask and how to spot top talent when they see it.

Assessing Your Needs: **We start by asking you the right questions.**

When we take the time on the front end to assess your current situation, organizational culture, team dynamics, “pain points” and actual job responsibilities, we create the kind of candidate profile that vastly improves the likelihood your applicants will match your needs.

Then, by reaching out to specific target audiences and using sophisticated screening and interviewing techniques, we refine your search even further to deliver better results.

You don’t have to choose between a better world and the bottom line.

Beyond the Bottom Line helps nonprofits and social enterprises take control of their numbers so they can achieve greater financial success. Through financial assessments, interim CFO services, executive searches and outsourced accounting services, BTBL operates as an objective, hands-on financial partner on an as-needed basis. Since 1998, our executive-level professionals have filled leadership and advisory roles for more than 175 organizations.

Assessing Your Candidates: **Your top candidates will be fully vetted by a Beyond the Bottom Line CFO.**

The most effective person to assess CFO candidates is another CFO — someone who’s been there, done that, and can differentiate between what candidates say about their abilities and what their experiences actually bear out.

That’s why we only present you with candidates who have been interviewed by one of our CFOs. You can be assured each candidate will possess the intelligence, core competencies and technical skills needed to perform the job from day one. Your remaining task: choose the one who’s the best cultural fit for your organization.

Focused on 100% success.

Finding the right financial executive for your organization is so much more than filling an empty seat. It’s making a strategic, long-term decision that starts and ends with the quality of your assessments — from uncovering your true needs to analyzing your candidates’ abilities.



Beyond the Bottom Line
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