BEYOND THE BOTTOM LINE

You don't have to choose between a **better world** and the **bottom line.**

Corporate Fact Sheet

Beyond the Bottom Line is a team of CFOs, controllers, accountants and executive search professionals who specialize in working with nonprofits and social enterprises. We fill a common need in the nonprofit sector providing objective, hands-on, senior-level financial help on an as needed basis, providing interim CFOs, outsourced accounting teams, financial assessments and executive search. Since 1998, we've helped more than 175 organizations nationwide, including Acumen Fund, Ashoka and Share Our Strength, take control of their finances so they can achieve greater financial success and advance their missions.

Philosophy	You don't have to choose between a better world and the bottom line
Leadership	John F. Gillespie, Founder & President Sharon Kittredje, Managing Director, Executive Search Practice
Offices	2200 Wilson Boulevard, Suite 406, Arlington, VA 22201 (Headquarters) 965 Mission Street, Suite 400, San Francisco, CA 94103
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Services

Interim CFO	We provide interim CFOs that can step in at any time to provide hands-on, senior-level financial help to nonprofits and social enterprises who need temporary help during a transition or who need top-tier talent on a part-time basis to take them to the next level.
Outsourced Accounting Teams	When our client needs more than a CFO, we can provide a full outsourced accounting team consisting of CFOs, controllers, accountants and bookkeepers on a full or part-time basis tailored to our client's exact needs.
Executive Search	Focused on finding top-tier financial and accounting talent for nonprofits and social enterprises, we go beyond traditional executive search drilling down to gain a deep understanding of our client's unique needs. Each candidate is personally vetted by active nonprofit CFOs to ensure the best fit.
Full Circle Search	Our Full Circle Search offering is an innovative marriage of executive search, financial and organizational assessments, process refinement, new hire preparations and on-boarding, and interim help. We help during transitions as well as strengthen financial processes to ensure the new hire's success.
Financial Assessment	We provide an objective, third party review of accounting operations, controls, reporting, policies and procedures, and staffing providing detailed, actionable board-ready recommendations to get the financial operations back on track.
Giving Back	Through our pro bono program, we provide free financial assessments and consultation to nonprofits in need. We recently launched an *Ask the CFO* program where nonprofits can submit a question and receive answers from 3-4 acting nonprofit CFOs with different perspectives.

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